



# Cristiano Pistis

**Business Unit Director, Senior  
Director Technical Services &  
Construction**

Milan, Italy 20124 • +39 3395695065

c.pistis@gmail.com

Personal Details:

DOB: 20 Jul 1971 • Italian

**Multi-faceted Architect, Consultant/Advisor, and exceptional organisational and managerial skills in leading a multi-national hospitality company**

Self-motivated, detailed-oriented, forward-thinking, and creative, senior leader strategic in managing risks, uses sound reasoning to effectuate decisions, and meets challenges utilising a balance of innovation and experience. Expertly direct/design, large-scaled and small project operations to ensure quality/timely outcomes and cost savings. Multilingual verbal and written communicator, ability to work with diverse cultures. Exceptional in aligning technology with business strategies to promote development, gain competitive advantages, and increase organisational stability.

## Areas of Expertise

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- Project Management
- Construction Management
- Real Estate Market Advisory
- Design Development
- Risk Management
- CapEX Investments
- Time Management
- Feasibility Studies
- Relationship Development
- Budget Management & Cost Savings
- Contract Negotiations
- Performance Tracking

## Career Experience

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### Business Unit Senior Director

**2021 – Present**

Eclettico Design (The hospitality brand by Lombardini22)

Responsible for the Eclettico Design Business Unit at Lombardini22. Manage, develop and lead the Hospitality branch, responsible for the team, internal and external relationships with the Hospitality sector.

- ◆ Full responsible for the Business Unit and for the development of all hospitality projects.
- ◆ Areas under direct management are Artistic Direction, Business Development, Commercial, Operations, and People.
- ◆ Achieved business consolidation, processes optimisation, new strategic advisory services integration, luxury projects pipeline and marketing strategy.

## **Senior Director Project, Construction, Maintenance & Engineering**

**2016 – 2021**

NH Hotel Group, Southern Europe (Italy & France)

Daily manage team and external advisors on expansions, new openings, refurbishments, and ordinary CapEX from projects' feasibility to execution and final handover. Develop project specifications, quality control, site safety, and contractor performance requirements. Utilise specific professional skills based on process management complexities to determine appropriate technical approaches.

- ◆ Orchestrated more than 50 refurbishments and new openings at total investments of 150ML euros.
- ◆ Achieved budget savings of up to 10% by delivering quality projects ahead of schedule/on-time.
- ◆ Determined/analysed risk and engaged with stakeholders to mitigate issues impacting schedules, performance, and budgets.
- ◆ Expertly compiled preliminary evaluations, conceived detailed designs and construction developments.
- ◆ Resolved long-term issues regarding investments, strategies, quality, and durability of construction processes.
- ◆ Audited processes, recommended areas for improvement, resolved quality assurance concerns and directly supported regional managers.

## **External Project Manager / Designer**

**2013 - 2016**

NH Hotels, Italy / France / Luxembourg

Independent Consultant/ Project Manager for the design phase for new NH Hotels in Venice, Toulouse, Marseille, Paris, Florence, and Rome. Refurbished executive rooms /public areas in Nice, including handicap adaptations and kitchen renovations (Nice & Luxembourg).

- ◆ Coordinated project requirements/scope of work between the NH Company, the Property, and local advisors.
- ◆ Communicated project phases/milestones, resolved issues, and used mitigation strategies to overcome obstacles/constraints and effectuated timely analytical and creative decision-making.

## **Architect / Project Manager / Designer / Graphic Designer**

**1999 – 2013**

Independent Consultant – Various Projects

Expertly consulted with the following clients to determine project requirements (Lavazza, Cluster, Focacceria Lagrange, Focacceria Tipica Ligure, Osteria San Salvario, Iside, Europrogetti, Fintecna Immobiliare, Immobiliare Galileo, Dorapal, De-GA, Avventura Urbana, Cesare Monti Architetto, Polar, Interaction Design Lab, and private clients).

- ◆ Conceived preliminary, municipally, detailed designs for 5-Star Hotels, concept/design for city centres, site building management, construction design, residential unit interventions, project renovations, commercial constructions, structural glass facades and roofs.
- ◆ Planned, developed, and implemented designs from early concept to design development.
- ◆ Compiled feasibility reports to determine environmental impacts, and timelines.
- ◆ Analysed problems and took ownership for decisions, paying particular care to transparency.

**Partner****1996 – 2002**

Cliostraat, Turin, Italy

Start-up of a design group of multi-skilled professionals with different disciplinary approaches to working across the indefinite boundaries of architecture, art, and design. Developed projects and contests across architecture and art to demonstrate artistic talents and to gain exposure.

**Education**

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Hotel Real Estate Investments and Asset Management Certificate – Cornell University (2014)

Bachelor Architecture & Urban Planning – Polytechnic of Turin, Turin, Italy (2004)

Diploma di Geometra - Istituto Tecnico Per Geometri, Cagliari, Italy (1989)

**Technical Proficiencies**

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Information & Technology systems, Microsoft Word, Microsoft Project, Excel AutoCAD, Revit, Rhinoceros, Adobe Photoshop, InDesign, Illustrator, WordPress, SharePoint, PlanGrid, BIM360.

**Affiliations**

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Project Management Institute (PMI), Member ID: 4159993 (2018)

**Languages**

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Italian (Mother Tongue), English (Proficient), French (Proficient)